



UPS & FedEx 2021 Summary of the General Rate Increases.

FedEx Annual Rate Increase is January 4th, 2021 involving the following services.

- ✚ FedEx Ground & FedEx Home delivery shipment rates will increase an average of 4.9%.
 - ✚ FedEx US Export and Import delivery list rates will increase an average of 4.9%.
 - ✚ FedEx US Express overnight delivery rates will increase by an average rate of 4.9%.
 - ✚ FedEx Smart Post, Ground Heavyweight, and International Premium service will also increase.
 - ✚ FedEx Freight will increase between 4.9% to 5.9% for customers.
- ✚ FedEx Ground Minimum will increase from \$8.23 to \$8.76, an additional \$.053 per shipment, which is about a 6.5% rate increase.
 - ✚ FedEx finally has followed UPS and initiated a 6% late fee effective on January 21, 2021. The fee is for outstanding invoices not paid on time and based on the agreed upon payment terms.
 - ✚ FedEx added more zip codes to the current Delivery Area Surcharges U.S. ZIP codes. As a result, customers will pay additional cost for services.

UPS Annual Rate Increase is December 27, 2020 involving the following services.

- ✚ UPS Ground Service shipment rates will increase an average amount of 4.9%.
 - ✚ UPS Domestic Air Express overnight delivery rates will increase an average of 4.9%.
 - ✚ UPS US Export and Import delivery rates will increase an average of 4.9%.
 - ✚ UPS Surepost will be impacted by both Peak/Covid 19 surcharges and the General Rate Increase.
 - ✚ UPS Freight will increase between 4.9% and 5.9% for customers.
- ✚ UPS Ground Minimum package rates will increase from \$8.23 to \$8.76 or an additional \$0.53 per shipment, which is about a 6.5% rate increase.
 - ✚ Effective January 10, 2021, an Additional Handling charge will be applied to any package with its length plus girth combined exceeding 105 inches
 - ✚ Effective April 11, 2021, Additional Handling and Large Package Surcharge rates for non-Hundredweight Service packages will differ by zone, and effective July 11, 2021, Additional Handling and Large Surcharge rates for Hundredweight Service packages will differ by zone.
- ❖ FedEx and UPS both halted the **Money Back Guarantee** earlier this summer due to the Covid 19. As a result, shippers are losing out on a minimum of 8% to 10% of the annual revenues spent each year.
 - ❖ FedEx and UPS have added a Covid and then a Peak surcharge to everyone's rates. Now we are faced with a 25% increase in Fedex and UPS rates. Customers have been patient and extremely understanding. Now It is time for shippers to act appropriately and re-negotiate a new Pricing Agreement that is fair, equitable, and customer oriented.