

PANCGROUP
THE COMPLETE PACKAGE
 PARCEL AUDIT APPRAISAL & NEGOTIATIONS CONSULTING GROUP
 Helping Reduce Transportation Expenditures

UPS	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Increase Date	12/29/2019	12/26/2018	12/24/2017	12/26/2017	12/28/2015	12/29/2014	12/30/2014	12/31/2013	1/ 2/ 2012	1/3/2011	1/4/2010	1/5/2009	12/31/2007	1/1/2007	1/2/2006	1/3/2005	1/5/2004	1/6/2003	1/7/2002	2/5/2001
Ground	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	5.9%*	5.9%*	4.9%	5.9%	5.9%	4.9%	3.9%	2.9%	1.9%	3.9%	3.5%	3.1%
Domestic Air	4.90%	4.90%	4.90%	4.90%	5.20%	4.90%	4.90%	6.5%*	6.9%*	6.9%*	6.9%*	6.9%*	6.9%*	6.9%*	5.5%*	2.9%	2.9%	3.2%	4.0%	3.7%
Export	4.90%	4.90%	4.90%	4.90%	5.20%	4.90%	4.90%	5.9%*	6.9%*	6.9%*	6.9%*	6.9%*	6.9%*	6.9%*	5.5%*	2.9%	2.9%	2.9%	3.9%	2.9%
Ground CWT:	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	6.5%*	5.9%*	5.9%*	4.9%	4.9%	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%	5.4%
Residential Ground	\$4.10	\$3.95	\$3.60	\$3.40	\$3.25	\$3.10	\$2.90	\$2.80	\$2.55	\$2.45	\$2.20	\$2.05	\$1.95	\$1.85	\$1.75	\$1.50	\$1.40	\$1.15	\$1.10	\$1.05
Residential Air	\$4.70	\$4.45	\$4.15	\$3.85	\$3.65	\$3.50	\$3.35	\$3.20	\$3.00	\$2.75	\$2.50	\$2.40	\$2.30	\$2.20	\$2.10	\$1.75	\$1.40	\$1.15	\$1.10	\$1.05 day
DAS Comm Air	\$2.95	\$2.80	\$2.75	\$2.60	\$2.45	\$2.35	\$2.25	\$2.15	\$2.00	\$1.85	\$1.70	\$1.60	\$1.50	\$1.40	\$1.30	\$1.25	\$1.25	n/a	n/a	n/a
DAS Residential	\$4.00	\$3.80	\$2.75	\$2.60	\$2.45	\$3.55	\$3.40	\$2.75	\$2.75	\$2.75	\$2.50	\$2.40	\$2.30	\$2.20	\$2.10	\$2.00	\$1.75	\$1.50	\$1.50	\$1.50
DAS Com Extend	\$3.45	\$2.80	\$2.55	\$2.45	\$2.30	\$2.20	\$2.07	\$2.00	\$2.00	\$1.85	\$1.70	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DAS Resi Extend	\$5.40	\$4.85	\$4.40	\$4.20	\$4.00	\$3.80	\$3.65	\$3.50	\$3.25	\$3.00	\$2.75	\$2.65	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Ground Minimum	\$8.23	\$7.85	\$7.57	\$7.32	\$6.94	\$6.61	\$6.24	\$5.84	\$5.49	\$5.17	\$4.84	\$4.57	\$4.20	\$4.00	\$3.80	\$3.62	\$3.45	\$3.39	\$3.23	\$3.11
Ground Mini %+	4.8%	3.7%	4.6%	5.5%	5.00%	5.6%	6.80%	6.4%	6.2%	6.8%	5.9%	8.8%	5.0%	5.3%	5.0%	4.9%	4.9%	5.0%	5.0%	3.9%
Dim Domestic	139	139	139	139-166	166 Cubic	166 Cubic	166 Cubic	166 Cubic	166 Cubic	166 Cubic	194 Cubic	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Dim International	139	139	139	139	139 Cubic	139 Cubic	139 Cubic	139 Cubic	139 Cubic	139 Cubic	166 Cubic	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

FedEx	2020	2019	2018	2017	2016	2015	2014	2013	2012	2010	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Increase Date	01/06/20	1/7/2019	1/2/2017	01/02/17	1/4/2015	1/5/15	1/6/2014	1/7/13	1/ 2/ 2012	1/3/2011	1/4/2010	1/5/2009	1/7/2008	1/1/2007	1/2/2006	1/3/2005	1/5/2004	1/6/2003	1/7/2002	2/1/2001
Ground	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	4.90%	5.9%*	5.9%*	5.9%*	4.9%	5.9%	5.9%	4.9%	n/a	2.9%	1.9%	3.9%	3.5%	3.1%
Domestic Air	4.90%	4.90%	4.90%	3.90%	4.90%	4.90%	3.90%	5.9%*	5.9%*	5.9%*	5.9%*	6.9%*	6.9%*	5.5%*	5.5%*	4.6%*	2.5%	3.5%	3.5%	4.9%
Export	4.90%	4.90%	4.90%	3.90%	4.90%	4.90%	3.90%	5.9%*	5.9%*	5.9%*	5.9%*	6.9%*	6.9%*	5.5%*	5.5%*	4.6%*	2.5%	3.5%	3.5%	2.9%
Ground CWT	4.90%	4.90%	4.90%	3.90%	4.90%	4.90%	4.90%	5.9%*	5.9%*	5.9%*	4.9%	4.9%	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%	n/a
Residential Ground	\$4.65	\$4.40	\$4.15	\$3.85	\$3.65	\$3.55	\$3.40	\$3.20	\$3.00	\$2.75	\$2.50	\$2.40	\$2.30	\$2.20	\$2.10	\$2.00	\$1.75	\$1.40	\$1.35	\$1.30
Residential @Home	\$4.00	\$3.80	\$3.60	\$3.45	\$3.25	\$3.10	\$2.90	\$2.80	\$2.55	\$2.45	\$2.20	\$2.05	\$1.95	\$1.85	\$1.75	\$1.50	\$1.40	\$1.15	\$1.10	\$1.05
Residential Air	\$4.65	\$4.40	\$4.15	\$3.90	\$3.65	\$3.50	\$3.35	\$3.20	\$3.00	\$2.75	\$2.50	\$2.40	\$2.30	\$2.20	\$2.10	\$2.00	\$1.75	\$1.40	\$1.35	n/a
DAS Comm Air	\$3.10	\$2.85	\$2.70	\$2.60	\$2.45	\$2.35	\$2.25	\$2.15	\$2.00	\$1.85	\$1.70	\$1.60	\$1.50	\$1.40	\$1.30	\$1.25	\$1.25	\$1.75 c+r	n/a	\$1.50
DAS Residential	\$540	\$4.65	\$4.40	\$4.20	\$4.00	\$3.80	\$3.65	\$3.50	\$3.25	\$3.00	\$2.50	\$2.40	\$2.30	\$2.20	\$2.10	\$2.00	\$1.75	\$1.75 c+r	\$1.50	\$1.50
DAS Ground	\$3.10	\$2.85	\$2.70	\$2.60	\$2.45	\$2.35	\$2.25	\$2.15	\$2.00	\$1.85	\$1.70	\$1.60	\$1.50	\$1.40	\$2.10	\$2.00	\$1.75	\$1.50	\$1.50 c+r	\$1.50 c+r
DAS Com Extend	\$3.60	\$2.85	\$2.70	\$2.60	\$2.30	\$2.20	\$2.07	\$2.00	\$2.00	\$1.85	\$1.70	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DAS Resi Extend	\$5.40	\$4.65	\$4.40	\$4.20	\$4.00	\$3.80	\$3.65	\$3.50	\$3.25	\$3.00	\$2.75	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Ground Minimum	\$8.23	\$7.85	\$7.58	\$7.25	\$6.94	\$6.61	\$6.24	\$5.84	\$5.49	\$5.17	\$4.84	\$4.57	\$4.20	\$4.00	\$3.80	\$3.62	\$3.45	\$3.39	\$3.23	\$3.11
Ground Mini %+	5.0%	3.6%	4.6%	4.5%	5.00%	5.6%	6.80%	6.4%	6.2%	6.8%	5.9%	8.8%	5.0%	5.3%	5.0%	4.9%	4.9%	5.0%	5.0%	3.9%
Dim Domestic	139	139	139	139-166	166 Cubic	166 Cubic	166 Cubic	166 Cubic	166 Cubic	166 Cubic	194 Cubic	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Dim International	139	139	139	139	139 Cubic	139 Cubic	139 Cubic	139 Cubic	139 Cubic	139 Cubic	166 Cubic	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a